

SECRET

## Memorandum

TO : AD/OEL

DATE: 7 May 1965

FROM : DAD/S&D

SUBJECT:

Logistics indicates that [ ] would like to be debriefed on their signal intercept kit proposals. I think these types of briefings are appropriate and can readily be done so long as their detailed proposals are not compared in an identifiable way with the work of other companies. You can tell people how well they did in terms of the average, the high or the low, and this is frequently very helpful to these people in determining how to change the posture of their company to be more competitive. I think we could do this on the signal intercept kit without any great effort. Refusals to debrief, of course, can result in pressure be applied on up the line. Since this is standard DOD practice, I would imagine we have tried to fight it.

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